Edward Anders

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Startup operator with multiple years of experience building early-stage, venture-capital-backed companies working as a deliberate generalist across product, strategy and growth. Interested in building projects at the intersection of artificial intelligence, political economy, and democracy.

Education

St Antony's College, University of Oxford

MPhil in Politics (Comparative Government)

Casual effects of AI-generated misinformation on political attitudes and voting behaviour. Supervisor: Prof. Rachel Bernhard, Nuffield College, Oxford.

University of Bristol

BSc Economics and Politics, 1st-Class Honours

Professional Experience

Securely Technology Limited

Strategy Associate Manager

- Employee #10 at a seed-stage AI startup building GRC software for the B2B enterprise market.
- Built a new Post-Sales department with the Chief Strategy Officer and Chief Executive Officer.
- Architected compliance solutions directly with CISOs and CCOs of Fortune 500 companies.
- Reduced client onboarding time by 75% through automated backend processes.
- Led the development of a new growth marketing process, increasing inbound leads by 200%.

Quanterium Technologies (Compose)

Senior Founder's Associate

- Employee #1 working directly with the founders to build an all-in-one inbox. Backed by tier-1 VCs.
- Led product marketing and go-to-market strategy scaling the beta user base from $0 \rightarrow 1,200$ users.
- Owned all aspects of the website, built from scratch using Webflow, Javascript and CSS.
- Implemented product analytics, working with product and engineering to iterate and deploy feedback.
- Led many projects with legal, accounting and investor teams, including operations for an acquisition.

Strategy Consulting Internships

BCG Project, Carnall Farrar, Strategy&

- Strategy projects across oil & gas market entry, NHS hospital efficiency and pharmaceutical pricing.
- Learnt I wanted to be more hands on rather than just making presentations.
- Selected onto Jumpstart's startup-graduate matching programme (top ~1% of 5000+ applicants)

Skills & Tooling

- Quantitative research methods inc. machine learning techniques.
- Python, R, Stata, SQL, Git, CSS, Javascript (basic).
- Segment, Webflow, Figma, GitHub.

2021-2024

2024-2026

2018-2021

Apr. 2024-present

2019-2020